



Hill-Rom About Us



Today, Hill-Rom has more than 75 years of experience collaborating with healthcare professionals around the world to safely deliver the critical support necessary for efficient, effective patient care.

Over the years, Hill-Rom developed a reputation for listening to customers and developing a long line of industry "firsts" that forever changed the way caregivers deliver care to their patients.

Today's complex issues, such as the serious shortage of nurses, the increasing acuity of patients and the increasing demand for healthcare services, requires an integrated approach of products, information and services - all designed to safely deliver greater efficiency and effectiveness. Hill-Rom recognizes that making a difference in the lives of caregivers and their patients requires more than good products. It takes experience, understanding and a commitment to addressing the changing needs of the healthcare environment and the people who support it.

This passion for caring for caregivers and their patients is just as strong today as it was in years past, and continues to be the driving force for the company's future.

Hill-Rom has just as strong a passion for its 6,000 employees throughout the world. Hill-Rom's rich tradition of innovation, strong reputation in the health-care industry and many consecutive years of shareholder returns would not be possible without the quality work-force it has assembled. As an industry leader, Hill-Rom offers employees challenging work experiences, a warm and friendly environment, and a comprehensive benefits offering. However, the strongest reason to work at Hill-Rom is the opportunity to put to work your sincere and heart-felt passion for making a difference.

Each day, our employees work side-by-side with health care professionals around the world to help improve the delivery of quality effective care, safely and efficiently. This commitment to making a difference is the driving force throughout the organization, from the research and development of new, innovative products to the development of new clinical services, to the relationships we build with caregivers in acute care, long term care and home care environments.



Hill-Rom
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Hill-Rom At a Glance

- **Parent Company:** Hill-Rom Business Services (Suzhou) Co., Ltd. is a subsidiary of Hill-Rom Asia, Ltd. in Hong Kong, which is 100% owned by Hill-Rom Inc. in the United States. Hill-Rom Inc. is a wholly owned subsidiary of Hillenbrand Industries, Inc., a public company listed on the New York Stock Exchange (NYSE symbol = HB).
- **Mission:** To make a positive difference in the lives of patients and caregivers.
- **Vision:** To revolutionize the efficiency and effectiveness of the patient care environment.
- **Business:** Hill-Rom is a worldwide, leading provider of patient care products and services for the acute care, long term care and home care environments.
- **Hill-Rom's Offering:** includes facility assessments, patient-care beds, stretchers, therapy surfaces, sequential compression therapy devices, nurses communication systems, workflow systems, headwall systems and patient room furniture.
- **Revenues:** Hillenbrand's global sales were \$1.829 billion in fiscal year 2004, with Hill-Rom accounting for \$1.189 billion, and the Batesville Casket Company accounting for \$640 million.
- **Employees:** Hill-Rom has 6,000 employees worldwide, with more than 2,000 at its global headquarters in Indiana. Hill-Rom also has more than 900 salespeople worldwide focused on creating and maintaining superior customer relationships. Hill-Rom sales representatives and a network of independent distributor representatives are located in 100+ countries.
- **Global Headquarters:** Batesville, Indiana
- **Key offices:**
 - **Global and Americas Headquarters:** Batesville, Indiana
 - **Europe, Middle East and Africa Headquarters:** Paris, France
 - **Asia Headquarters:** Hong Kong
- **Company Facilities:**
 - *Corporate Headquarters*
1069 State Route 46 E
Batesville, IN 47006-9167
 - *Batesville, IN*
patient care beds, stretchers, furniture, headwalls, columns
 - *Charleston, SC*
therapy surfaces and other non-invasive clinical therapy products
 - *Cary, NC*
workflow solutions
 - *Pennsauken, NJ*
MEDIQ description
 - *St. Paul, MN*
The Vest™ airway clearance system
 - *White Bear Lake, MN*
capacity enhancement, patient flow management and resource optimization solutions
 - *Acton, Mass.*
operating room accessories
 - *Pluvigner, France*
patient care beds, furniture
 - *Montpellier, France*
therapy surfaces
 - National Service Centers network of more than 200 capital and therapy rental service worldwide
- **Web site:** www.Hill-Rom.com



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